

# MVBC Player Fee Price Increase

The MVBA Board of Directors has approved a player fee increase for regular club games from \$7.00 to \$8.00 effective May 1, 2017.

This increase is necessary to stem the operating losses incurred at MVBC. In the first quarter of this year, the BC loss from operations is – **(\$3,550.00)**. The primary cost in BC operations is **lease rent**, which is currently 59.6% of monthly operations, and is subject to a 3% annual compound interest rate increase. Additionally, the ACBL's constant, incessant annual increase of sanction fees is a major contributor to the increased cost of our operations.

Below is a summary which lists the net operating income/loss and lease rent paid from the period since moving to our current location in August, 2008.

| Year | Net Income/Loss     | Lease Rent |
|------|---------------------|------------|
| 2008 | <b>-\$8,571</b>     | \$34,867   |
| 2009 | <b>-(3,283) *</b>   | 40,410     |
| 2010 | 1,177               | 41,508     |
| 2011 | <b>-(2,233)</b>     | 42,866     |
| 2012 | <b>-(533)</b>       | 44,140     |
| 2013 | 2,542 **            | 45,097     |
| 2014 | 92                  | 46,674     |
| 2015 | <b>-(1,193)</b>     | 48,074     |
| 2016 | <b>-(2,000)</b>     | 49,244     |
| 2017 | <b>-(3,500) ***</b> | 51,000     |

\* Player fee increased to \$6.00 July 2009

\*\* Player fee increased to \$7.00 July 2013

\*\*\* Projected loss without a player rate increase

The total loss from operations at MVBC since moving to our current location is **\$14,004** through 2016 and would be in excess of **\$17,500** at 2017 year end without a player fee increase.

Our current lease agreement ends in August 2018, with an option to extend an additional five years. The Unit Board is taking a two-pronged approach to maintaining continuous operation of a viable Bridge Center:

1. Negotiate with the Landlord for relief in the punitive automatic annual 3% compounded rental fee rate hike.
2. Look for a comparable new site suitable for regular club games, and conducting Sectional tournaments.

In the interim, to maintain solvency, the modest price increase has become necessary. MVBC will continue to serve our players by participating in all special events offered by ACBL and providing a pleasant environment for bridge play.